COMPETITIVE POWER PURCHASING

A Forum addressing the experiences of facility managers participating in the various competitive electric purchasing pilot programs offered by New England utilities and a current update on electric deregulation in New England.

There are many questions that electric utility customers have regarding the direction in which regulatory authorities are moving in with regards to the restructuring of the electric industry. With most business professionals believing their will be somewhat of an impressive reduction in the overall cost of electricity, will this reduction be enjoyed by all rate payers? Will your operation benefit, or will contract negotiations, increased bookkeeping and continue power monitoring reduce the benefits?

The New England Chapter of the Association of Energy Engineers would like to welcome you to today's special morning meeting. We encourage your personal participation in this event and we believe it will enhance your knowledge and assist you in preparing your own business for the future.

Please join us on October 11, 1996 for an informative, interactive, discussion of the opportunities that lie ahead for customers once given a choice as to who will be their power supplier.

If your are interested in joining the Association of Energy Engineers, Please contact the AEE New England Chapter's Secretary, John Bycina at 617-933-8878 for details. If your organization is interested in becoming a AEE New England Chapter Corporate Sponsor, please contact either of the Chapter Corporate Sponsor Chairmen, Richard Costello at 617-329-0256 or Robert Di Giandomenico at 508-291-0950.

Date:     Friday, October 11, 1996
Place:    Federal Reserve Bank of Boston
           600 Atlantic Ave. Boston, MA
Time:     8:00 a.m. - Registration and
           Continental Breakfast
           8:30 a.m. to 12:00 pm - Forum
Cost:     $25.00 per person
Reservations: Please call 1-800-886-1520, ext. 8450 for reservations. This meeting is limited to the 115 attendees based on reservations
Chair:    Richard Costello - President, Westwood Energy Group, AEE National Vice President.

AEE Meeting Managers
Chris Tomasini – Boston Edison Co. – 617-424-2260
Richard Costello – Westwood Energy Group – 617-329-0256

David L. O'Connor – Commissioner-
Massachusetts Division of Energy Resources –
“Current Status of Electric Deregulation in
Massachusetts”

George B. Dean – Assistant Attorney General –
“Commonwealth of Massachusetts Consumers First
Electric Restructuring Plan”

New Hampshire Pilot Participant – TBA

James Benoit - Carney Hospital –
“Boston Edison Real Time Pricing Pilot Program
Participant”

Paul Alfano - Alfano & Allen Law Firm –
“New Hampshire Pilot Program - Development”

Dan Garvey - Energy Manager at The Newport
Naval Base – “Rhode Island’s Utility Restructuring
Act of 1996”
President’s Corner:

Welcome Back to our monthly Newsletter and Fall meetings program. As most of you know, we do not normally schedule AEE activities during the summer months. Our last meeting at the FleetCenter was a nice event. For those that did not attend, we had tour guides escort participants through the ice rink machine room and air handler rooms, where manufacturer representatives were stationed to explain their installed equipment. Attendees then enjoyed a buffet dinner at Banner’s Restaurant, which overlooks the entire stadium, while viewing the EMS graphical control, as well as several videos on the Jumbotron!

As a reminder, we hold meetings the first Wednesday of every month, with the exception of our annual Morning Meeting, which this year, will be held on Friday morning, October 11th, at the Federal Reserve Bank of Boston. The meeting will focus on the deregulation of the electric supply industry. Importantly, we will hear real-life experiences of customers that are participating in pilot purchasing programs. This is not only your chance to hear and learn about this timely topic – but to ask questions which will affect the future of your business. These meetings are traditionally our most popular and well attended – so don’t be shut out – reserve now!

Chapter Sponsorship:

If you would like to sponsor the New England Chapter of AEE, the cost is $250/year. You receive free advertising in our monthly newsletter, and are also entitled to display your products or services at our annual trade show from 4:30 to 6:30 before our November 6th meeting. For more information, please call Rich Costello at 617-329-0256 or Robert Giandomenico at 508-291-0950
About the Speakers

Dan Garvey has worked in the energy and facilities management industries for the past eight years and is currently the Energy Manager at the 1500 acre United States Naval Base in Newport, RI. He is also an executive board member of The Electric Council of Rhode Island (TEC-RI), a group which is comprised of the largest utility consumers in Rhode Island that has been working to reshape the structure of the State of Rhode Island, Utility Restructuring Act of 1996. Mr. Garvey received his Bachelors of Science in Electrical Engineering from Merrimack College and is also a Certified Energy Manager.

James Benoit is the Director of Plant Engineering, Maintenance, and Safety at The Carney Hospital, Boston MA. Mr. Benoit has over 23 years of experience in institutional engineering and energy management. Mr. Benoit’s dedication to energy management and identification of energy conservation opportunities has enabled the Carney Hospital to obtain over 2 million dollars in grants from the Department of Energy, as well as participate in several award winning gas & electric utility sponsored programs and pilots. Mr. Benoit attended Northeastern University and received Certifications in Facilities Management and HVAC Systems Design, and is also a Certified Energy Manager.

Paul Alfano is an Attorney with the law firm of Alfano and Allen of Manchester, NH. Mr. Alfano was appointed legal counsel for the New Hampshire State Senate for the 1992 and 1995-1996 legislative sessions. He also served as legal counsel for the Retail Wheeling and Restructuring Committee established by the New Hampshire Legislature in 1995. This committee was made up of members of the New Hampshire Senate and House of Representatives and was given broad authority to examine the electric industry in New England in order to develop a frame work within which electric competition could be introduced in New Hampshire. Mr. Alfano is a graduate of Harvard University and Boston University School of Law and is admitted to practice in New Hampshire and Massachusetts.

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David O'Connor is Commissioner of the Division of Energy Resources. The Division of Energy Resources establishes and implements energy policy for the Commonwealth as well as administer the majority of Massachusetts’ energy programs. Prior to his appointment as Commissioner, Mr. O'Connor served as Special Assistant to Secretary for Administration and Finance for Governor Weld and was the Director of the Massachusetts Office of Dispute Resolution, the first such state-level office in the United States. Mr. O'Connor received his masters degree in Public Administration from Harvard University and his undergraduate degree from Middlebury College.

George B. Dean is an Assistant Attorney General and the Chief of Attorney General Scott Harshbarger’s Regulated Industries Division. In this capacity, Mr. Dean supervises a staff of 25 in discharging the Attorney General’s responsibilities as the statutory representative of Massachusetts insurance as well as gas, electric and telephone utility consumers. In performing this work, the Attorney General’s office appears on behalf of consumers in proceedings before the Massachusetts Commissioner of Insurance, the Massachusetts Department of Public Utilities, the Federal Energy Regulatory Commission and the Federal Communications Commission. Mr. Dean has been employed by the Office of Attorney General since 1981 and has held his current position since 1988. Prior to that Mr. Dean worked as a Senior Attorney in the Nuclear Safety Unit, a Senior Attorney in the Antitrust Division, and as a Senior Trial Attorney in the Utilities Division.

Mr. Dean received his B.A., magna cum laude, in Economics from the University of Massachusetts in Amherst in 1975. He received his J.D., cum laude, from Suffolk Law School in 1979 and his M.A. in Economics from Boston University in 1980.