

ASSOCIATION OF ENERGY ENGINEERS - NEW ENGLAND CHAPTER








NEW ENGLAND ENERGY

December 2003 Newsletter



THE ENERGY MANAGER'S PERSPECTIVE Wednesday, December 3rd

Inside this issue:

-  PRESIDENT'S MESSAGE
-  EMPLOYMENT OPPORTUNITIES
-  CHAPTER NEWS
-  NOVEMBER MEETING DETAILS
-  EVENTS CALENDAR

This month we have a fabulous opportunity to hear the thoughts of the end user of energy services and energy products. Better yet, we get to hear the perspectives of a major end user on issues that are directly connected the livelihood of many of us in this chapter.



James Pease, Energy Manager at Unilever has offered to share his views by discussing a day in a life of a corporate energy manager. It has been some time since we have had the opportunity to present this side of the business at a chapter meeting. Please plan to join us for this interesting and informative presentation.

Officers and Board of Directors

President:

Kathy Stanley
Energy Advocates
781-341-3325
Energyadvocates.Kastanley@verizon.net

Treasurer:

Arthur Orenberg
A. Orenberg Associates
781-862-1771
arthur1771@aol.com

Secretary:

Robert A. Di Giandomenico
NSTAR Electric & Gas Corp.
781-441-3847
robert_digiandomenico@nstaronline.com

Vice President:

Joe Hall
National Grid
508-482-1238
joseph.hall@us.ngrid.com

Newsletter Editor:

Fran Boucher
National Grid
508-421-7299
francis.boucher@us.ngrid.com

Richard J. Costello

Siemens Building Technologies
781-575-1900 x8310
richard.costello@siemens.com

John Bycina

Belimo Aircontrols
716-681-6886
John.bycina@us.belimo.com

Board Members:

Dave MacIntosh

Alliant Energy IS
978-441-0090 x289
dmacintosh@alliantenergyisco.com

Stephen M. Di Giacomo

EMA, Inc.
508-533-1128
smd@energymgtassoc.com

Andrew Coffin

Alliant Energy IS
978-441-0090 x224
acoffin@alliantenergyisco.com

Dan Gould

Synergy Investment
508-366-0200
dgould@synergyinv.com

Joseph L. Mellusi

978-823-1139

Hal Meyer

AMERESCO
508-661-2232
hmeyer@ameresco.com

Kevin Sullivan

AMERESCO
508-661-2228
kas@ameresco.com

PRESIDENT'S MESSAGE

I want to wish a sincere congratulations to the Scholarship winners and the Project Award winners who received their awards at our last meeting. I also want to thank, one more time, all of the chapter sponsors who participated in our sponsor night in November. Thank you!

Joe Hall has returned from Atlanta with two new shiny awards for the New England Chapter. He will be bringing them with him to the December meeting to share with all of you.

Coming up in December I am looking forward to hearing about "A Day in the Life of a Corporate Energy Manager". We will be hearing from Mr. James Pease, the Energy and Environmental Manager for Unilever. I am sure we will all learn something.

I want to take a moment to wish all of you a Happy Thanksgiving, as well as a peaceful and happy holiday season. And, for those of you with relatives and friends overseas, a special wish for a safe and speedy return.

Thanks!

Kathy

Kathy Stanley

Become a Sponsor!

Contact Arthur - arthur1771@aol
For More Information

EMPLOYMENT OPPORTUNITIES

ENERGY EFFICIENCY PROGRAM MANAGER

Massachusetts based mid-size electric and gas utility has an opening for a Program Manager, in our Energy Efficiency Organization. This position will be responsible for managing and designing large commercial and industrial programs, including developing RFP's and selection of vendors to deliver and administer programs. Must have knowledge and experience with Federal and State regulatory requirements. Bachelor's degree in engineering and/or business required. Minimum five years managing complex projects of high volume and technical nature.

Email: resumes@nstaronline.com

Fax: (781) 441-8171

Please include reference number **PM-03** in the subject line.

Equal Opportunity Employer

2003 AEE N.E. Chapter Sponsors

A & M Compressed Air Products

John Normandin, President
401-769-2012

Air Energy, Inc.

Robert Littman
Vice President, Marketing &
Sales
508-230-9445

Air Industries

Stephen Nicholas
Consultant
800-648-8353

Alliant Energy IS - Cogenex

Dave MacIntosh
Senior Project Manager
978-441-0090 x287

AMERESCO, Inc.

Kevin Sullivan, Director, Pro-
ject Development
508-661-2228

Applied Resources

Alton J. Frabetti
President
781-391-1202

Bay State Gas

Derek Buchler
DSM Manager
508-836-7344

BCM Controls Corporation

Fred Doherty
Engineering Manager
781-933-8878

Belimo Aircontrols

Fred Ferrara
District Sales Manager
800-543-9038

Berkshire Gas Company

Michael J. Sommer
Manager, Energy Services
413-445-0315

EMPLOYMENT OPPORTUNITIES ... continued

LIGHTING INDUSTRY SALES POSITION

Lighting controls manufacturer looking for salesperson for with light-
ing or electrical background.

Willing to travel throughout the New England area.

Must work with Manufacturers' Representatives, Distributors, Contrac-
tors & Specifiers.

Interested parties contact: E-mail resume' to:

don_munroe@wattstopper.com

or Mail to:

TWS, 48 Cindy Drive, Seekonk, MA 02771

attention: Don Munroe

MEMBER NEWS



Members are invited to submit announcements on recent career changes,
promotions, retirements etc. Please send notices to the Newsletter Editor

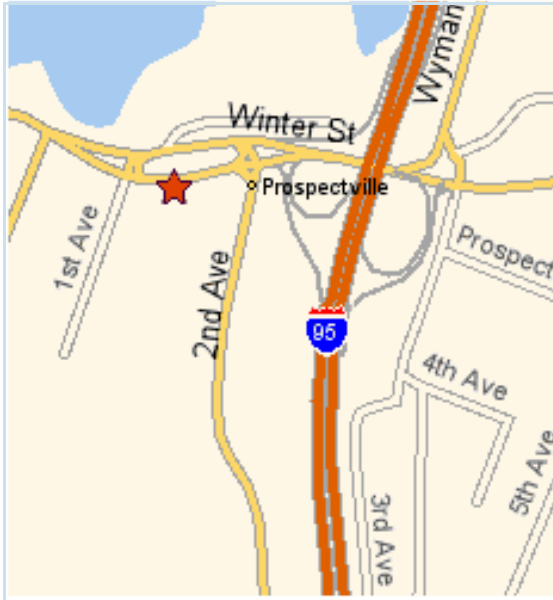
CHAPTER NEWS

The Association of Energy Engineers sponsored the 2003 World Energy Con-
gress in Atlanta this week. This seminar was not as well attended as past
WEEC meetings but still lively and informative.

- NATIONAL ENERGY BILL A half-day panel discussion reviewed the
status of what's expected in House and Senate versions. Tax credits
for oil and gas exploration, transmission, ethanol and energy effi-
ciency are expected to survive. AEE National has advocated for many
items including federal encouragement, even matching funds, for util-
ity DSM programs. Some end-users were critical of green buildings
design, fuel cell initiatives and pollution credits citing complex rules
that ignore economic priorities of local energy managers. Yet, few
would actually oppose these probable items. Others were concerned
energy efficiency is getting lip-service, favoring supply-side incen-
tives.
- AWARDS Our N.E. Chapter of AEE won 2 awards; one for Most New
Members of any chapter and Best Program. The winning program
was on Standard Market Design (SMD).
- NEW CHAPTER Energy professionals in Albany have founded a
Capital Chapter of AEE. The N.E Chapter is mentoring Capital and
has inquiries from Buffalo, NY as well.

(continued on page 4)

- **NEW PRODUCT** LED outdoor streetlight provides 900 lumens for 60,000 hours at 55 watts. Not bright enough for streetlights. OK for retail, auto dealers or walkways. Cost \$990 w/ photocell. Option: Add \$800 for solar panel and vertical-axis windmill and battery.



Meeting Announcement

Wednesday, December 3, 2003

Doubletree Guest Suites Hotel
 550 Winter Street - Exit 27B off Route 128 (I-95)
 Waltham, MA
 4:30 Board Meeting
 5:30 Registration and Networking
 6:30 Dinner and Presentation
 Space Limited - Reservations Required,
 Call the Reservation Line Today - 781-446-0125
 Or
 Email Reservation To -
 robert_digiandomenico@nstaronline.com

\$40 per person ~ \$15 per student with ID

EVENTS CALENDAR

Date	Event	Contact
12/03/03	AEE New England Chapter Meeting	www.aeenewengland.org
12/03/03	Fundamentals of Compressed Air Systems Seminar	www.compressedairchallenge.org
1/7/04	AEE New England Chapter Meeting	www.aeenewengland.org

Boston College

Roger Goode
Director of Facilities Services
 617-552-0313

Circadian Software

Keith Erickson
 617-924-7035

Conservation Solutions Corporation

Dan Cook
President
 978-266-1900

Dural International

James A. Durkey
President
 978-392-7900

Eastern Connecticut State University

Peter Drzewiecki
Assistant Professor
 860-465-4322

Energy Advocates

Kathleen Stanley
Principal
 781-341-3325

Energy Machinery

Tom Sullivan
Engineer
 781-871-6220

ESCO Energy Services Company

David Gaudet
Senior Energy Engineer
 508-528-7576

FMC Technologies

Brian Crafts
President
 978-256-6213

Full Circle

Bill Sanchez
*Director of Business
Development*
631-893-2948

IR Energy Systems

Jay Johnson
Product Manager
603-430-7118

Keyspan Energy Delivery

Michael Skinner
C/I Rebate Program Engineer
781-466-5449

Kraft Power Corp.

David Barstow
*Sales Manager, Stationary
Power*
781-938-9100

Linc Mechanical Services

John Willard
Account Executive
781-939-9100

National Grid

Fran Boucher
Senior Energy Engineer
508-421-7299

**New England Window
Systems**

Russell S. Hadaya
President
617-269-6397

Northeast Utilities

Lamont M. White
*Program Administrator &
Evaluator*
860-832-4971

NSTAR Electric & Gas

Robert A. Di Giandomenico
*Project Manager, Technical
Gas Sales*
781-441-3847

**Partners Healthcare
Systems**

Deb Carlson
Human Resources Generalist
617-724-2266

RES Engineering

John Abraham
President
978-562-3538

RLW Analytics

Daniel Barbieri
Engineering Manager
860-346-5001 x 201

Select Energy

John Glynn
N.E. Regional Sales Manager
800-789-2213 x365

**Select Energy Services,
Inc.**

Britta MacIntosh
*Director Business Develop-
ment*
508-653-0456 x1246

**Siemens Building
Technologies**

Richard Costello
*Manager Energy
Consulting Services*
781-575-1900 x8310

Synergy

Daniel R. Gould
President
508-366-0200

Tecogen

Jeffrey Glick
Regional Sales Manager
781-466-6481

Teletrol Systems

Andy McMillen
President
603-645-6061

**Trigen-Boston Energy
Corp.**

Patrick Haswell
*Manager, New Business Devel-
opment*
617-482-8080 x 326

Vanderweil Engineers

Charlie Kalasinsky, PE
Corporate Engineer
617-423-7423

The Watt Stopper, Inc.

Donald Munroe
Regional Sales Manager
508-336-3399