

ASSOCIATION OF ENERGY ENGINEERS - NEW ENGLAND CHAPTER








NEW ENGLAND ENERGY

April 2004 Newsletter



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Annual Breakfast Spotlight Event

**“New England Energy Overview -
What the future holds”**

April 20, 2004

A forum addressing the electricity and natural gas outlook in New England, focusing on the volatility of energy pricing and the continuation of energy market transformation.

Sponsored by
**The New England Association of Energy Engineers
and
Siemens Building Technologies**

Tuesday, April 20th, 2004

8:00 AM to 11:30 AM

**Doubletree Hotel
Waltham, MA**

**For reservations call 781-446-0125 or email to: arthur1771@aol.com
\$50.00 per person**

This meeting is limited to 100 attendees so register early!

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Annual Breakfast Spotlight Event

8:00 – 8:30 -- Registration & Full Breakfast Buffet

8:30 – 8:35 -- Opening Remarks
Kathy Stanley – Chapter President AEE – New England

8:35 – 10:00 -- Keynote Speakers
Panel Leader: Jim Donnelly – Siemens Building Technologies

John Snell – Principal, Risk Management, Inc. (Confirmed)
Trends in Natural Gas and Power Market Pricing

Gordon van Welie – President & CEO, ISO New England (Confirmed)
Update on Market Transformation

Chris Anderson – President, Mass. High Tech Council (Confirmed)
The impact of energy costs on regional business initiatives

10:00 – 10:20 – COFFEE BREAK

10:20 – 11:30 -- Utility Perspective
Panel Leader: Joe Hall – National Grid

James Daly - Director of Energy Supply and Transmission – NSTAR Electric (Confirmed)

Michael Hager - Director, Energy Supply NE – National Grid USA Service Company (Confirmed)
Update on the transition to a fully competitive power market
The end of Standard Offer Service

James A Ginnetti - Managing Director, Wholesale Power Marketing Select Energy (Confirmed)

Bob Kinscherf - Business Development Manager – Constellation NewEnergy (Confirmed)

2003 AEE N.E. Chapter Sponsors

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PRESIDENT'S MESSAGE

Our March meeting took place up in Chelmsford at the LEED Gold Rated Building tour hosted by the EPA New England Regional Laboratory. We are very appreciative of their time in hosting this tour and showing us their facility. In addition, this was a very well attended event, so I know that many of you enjoyed the tour and the facility.

If any of you are wondering about the term "Locational Installed Capacity" and the impact it could have on your electric costs or if you are thinking that those gas prices that have been quoted for accounts with capacity assignment are out of the ball park, or if you just think energy plain old costs too much, then you need to come to our annual Breakfast Meeting that will be held on Tuesday, April 20. These topics and many more will be discussed in detail with the folks who can answer your questions and shed some light on what may be in store for us. So sign up early and I will look forward to seeing you in Waltham for the meeting.

And get those clubs out, dust them off, and head out to the driving range! June is just around the corner.

Kathy

Kathy Stanley

LOCAL ORGANIZATION NOTICES

Annual AEE Golf Outing

Spring is here! Finally! The perfect time to mark your calendar with days you plan to play hooky. Wednesday, June 23rd is the 4th annual AEE Golf Outing. This outing is open to AEE members and their guests at the New England Country Club in Bellingham, MA. We host this class event for you, your clients and colleagues to enjoy a great course with contests, great food, prizes and quality time with movers and shakers in the N.E. Energy business.

At \$110 per player, this deal is hard to beat. Our website, www.aeenewengland.org has details and registration information. Visit the course at www.newenglandcountryclub.com. We limit registration and always sell out. Corporate Sponsors may register up to 3 four-somes. Volunteers are welcome if you'd rather not play but do want to attend. Outing Sponsor, Hole sponsors and volunteers or any other questions contact Joe Hall, Outing Chairman (Click "Officers" on our website).

Energy Machinery

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Engineer
 781-871-6220

ESCO Energy Services Company

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Senior Energy Engineer
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FMC Technologies

Brian Crafts
President
 978-256-6213

Full Circle

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Linc Mechanical Services

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Account Executive
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National Grid

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Senior Energy Engineer
 508-421-7299

New England Window Systems

Russell S. Hadaya
President
 617-269-6397

Northeast Utilities

Lamont M. White,
Program Administrator & Evaluator
 860-832-4971

JOB ADVERTISEMENTS**PROJECT MANAGER - WEBGEN SYSTEMS, INC**

WebGen Systems, Inc is an Energy Services Company, located in Cambridge, MA. Our vision is to become the provider of choice for energy **management** by deploying our wholly automated, Internet-based energy network, which monitors and continuously optimizes energy usage. We are looking for a Project Manager who is a highly motivated team player. In this integral role a candidate must possess a balance of assertiveness and diplomacy along with adaptability. The ideal candidate will have a BS/BA, 3-6 years of experience in Project Management with excellent communication skills, strong technical thinking. HVAC controls experience and P.M.P. certification is desirable. WebGen is an Equal Opportunity Employer. Full-time position Generous Benefit Package.

Contact: amdulac@webgensystems.com. No calls please

HVAC ENGINEER - CAPITAL ENGINEERING

Capital Engineering, an HVAC design/ contracting firm located in Newton Massachusetts is seeking an HVAC/ Mechanical Engineer with 5 plus years experience in the commercial industrial HVAC field. Candidates should possess excellent verbal and written communications skills and should be proficient in the use of computer and CAD software.

Contact: Capital Engineering Company,
 PO Box 66018
 Auburndale MA 02466
 Attn: John Frugard

Email: jfrugard@capitol-eng.com

SIEMENS ENERGY AND AUTOMATION GROUP

The Siemens Energy and Automation Group in Canton Massachusetts has the following positions open.

- **Business Development Manager**
- **Engineering Specialist**
- **HVAC Controls Technician**
- **Service Specialist**
- **Senior Installation Technician**
- **Service Sales Representative**
- **Security Sales Executive**

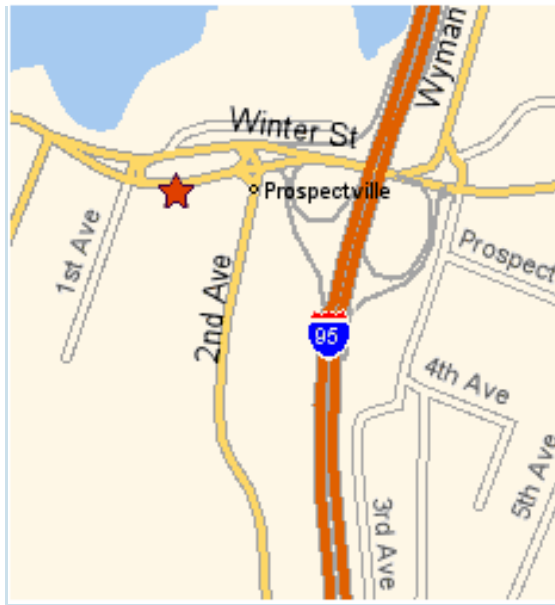
For more information or to apply for a position link to their career website at http://www.sea.siemens.com/careers/current_career_opps.html

Unemployed?

Members of the AEE New England Chapter who are displaced in their career may submit "Positions Wanted" advertisements at no charge in this newsletter. Send requests to the Newsletter Editor.

MEMBER NEWS

Members are invited to submit announcements on recent career changes, promotions, retirements etc. Please send notices to the Newsletter Editor



Meeting Announcement

Tuesday - April 20, 2004

Doubletree Guest Suites Hotel
550 Winter Street - Exit 27B off Route 128 (I-95)
Waltham, MA

8:00 AM to 11:30 AM

Space is Limited - Reservations Required,
Call the Reservation Line Today - 781-446-0125
Or
Email Reservation To - arthur1771@aol.com

\$50 per person

EVENTS CALENDAR

Date	Event	Contact
4/20/04	AEE New England Breakfast Forum	www.aeenewengland.org
6/23/04	AEE New England Golf Outing	www.aeenewengland.org

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Robert A. Di Giandomenico
Account Executive
781-441-3847

Partners Healthcare Systems

Anand K. Seth P.E., C.E.M.
*C.P.E., Director,
Utilities & Engineering*
617-726-2424

RES Engineering

John Abraham
President
978-562-3538

RLW Analytics, Inc.

Daniel J. Barbieri, P.E., C.E.M.,
Engineering Manager
860-346-5001 x201

Select Energy

William Leahy
*Manager Technical
Support Service*
800-789-2213 x311

Select Energy Services, Inc.

Jim Redden
President
508-653-0456

Siemens Building Technologies

Synergy

Daniel R. Gould
President
508-366-0200

Tecogen

Jeffrey Glick
Manager
781-622-1400

Teletrol Systems

Amy Phillips
Technical Service Engineer
603-645-6061

Tractebel Energy Services, Inc.

Kristine Robak, CEM
*New England Regional Sales
Manager*
617-261-8912

Trigen-Boston Energy Corp.

Patrick J. Haswell
*Manager, Business
Development*
617-482-8080 x 329

Vanderweil Engineers

Charlie Kalasinsky, PE
Corporate Engineer
617-423-7423

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Donald Munroe
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508-336-3399

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www.webgensystems.com

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Alan Bishop
Vice President of Sales
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